



## Virtual Private Cloud

Flexible, VMware-powered cloud infrastructure—predictable, secure, and easy to manage



### Challenge

IT teams today are managing complex infrastructures, escalating costs, and ever-changing compliance requirements. Scaling workloads efficiently without overburdening staff is a constant challenge, and rigid cloud options often fail to adapt when business needs shift. Organizations need a solution that balances flexibility, security, and cost predictability.

**ThinkOn's Virtual Private Cloud delivers flexible, VMware-based infrastructure that scales securely with your business needs.**

Reduce the burden on IT teams with predictable pricing, zero hidden fees, and seamless integration with existing tools. Stay compliant, manage workloads efficiently, and free your team to focus on innovation rather than day-to-day cloud operations. Let's set up a call to discuss how we can round out your compute strategies.

### By the numbers

**50%**

of business leaders reported that challenges with technology infrastructure are a barrier to success.

**71%**

of organizations say their network assets are mostly aging or obsolete.

**94%**

of C-suite executives believe that legacy infrastructure is hindering their business agility.

Statistics source [blog link](#).

### Results you can rely on

Reliable, secure cloud infrastructure that reduces risk, optimizes costs, and empowers IT teams to focus on strategy.

- Our expert managed services team can migrate workloads using Zerto and HCX (VMware tool).
- Free up IT resources from routine maintenance, patching, and updates so they can focus on innovation and strategic projects.
- Manage budgets confidently with the most cost-effective and transparent, subscription-based pricing and no hidden fees, ever.
- Stay compliant, secure, and resilient—without the stress of managing infrastructure.
- Real-time visibility into resource use and costs, giving you confidence and control without guesswork or surprises.

## Features & capabilities

---

ThinkOn's Virtual Private Cloud, built on VMware vSphere and Cloud Director, provides a familiar, intuitive environment that teams can navigate with ease. Bring on-premises skillsets to the cloud without retraining, while we manage the infrastructure, patches, and updates. Benefit from on-demand scalability, transparent pricing, built-in security and compliance, hybrid connectivity, and reliable disaster recovery—all handled seamlessly. Plus, the ThinkOn Compass™ Portal streamlines quote-to-cash workflows and integrates with your existing CRM, freeing IT resources to focus on higher-value business priorities.

### Provisioning and integration

Enable partners and subscribers to quickly provision resources, automate workflows, and integrate with existing systems, while supporting self-service or fully managed operations.

### On-demand, scalable resources

Scale CPU, RAM, and storage instantly, including high RAM-to-CPU ratio configurations, to efficiently handle fluctuating workloads.

### Rapid deployment

Go to market quickly or spin up workloads with minimal setup time.

### VMware-compatible environment

Run workloads on a familiar VMware platform for reduced retraining, smoother migration, and hybrid cloud integration.

### Usage, reporting, and billing

Easily view usage, consumption, backup status, and real-time billing for full visibility and predictable cost management.

### Data residency and compliance assurance

Meet regulatory and data residency requirements while maintaining disaster recovery and business continuity capabilities.

## Why choose ThinkOn?

---

- We're 100% channel-only, so we never compete with partners or sell direct—we win when you win.
- Our building block approach integrates modular tech stacks to help you scale, innovate faster, and stay competitive.
- ThinkOn is not subject to any foreign data access or privacy regulations outside of Canada.
- ThinkOn is a VMware Cloud Service Provider (VCSP). We are a VMware Sovereign Cloud Provider built on the VMware platform and the first Canadian partner in the VMware Sovereign Cloud Initiative.
- Predictable, subscription-based pricing means no hidden fees or billing surprises.
- Our 24/7/365 support is always human—no bots, no menus, just real help when you need it.

*"It's been very easy for us to work and collaborate with ThinkOn to develop the solution that we wanted to have built. ThinkOn is just like us. Both companies are client-focused—willing and able to build a solution that will deliver the ideal business outcome for the client. We're both committed to building and nurturing lasting relationships with customers. And, for both companies, data security is at the root of everything that we create."*

—Daryl Stott, Vice President Digital Transformations, Nimble

Ready to think bigger? ThinkOn.

---

**Reach out. We're here to help!** Contact your ThinkOn reseller today, or visit our [website](#) for more information.

### About ThinkOn

Think On, Inc. is a cloud service provider with a global data center footprint offering creative solutions for complex data problems. ThinkOn's channel-only distribution model empowers value-add resellers and service providers across North America, Europe, and Australia through solutions built on leading technology platforms.