

Microsoft takes care of your infrastructure.



Who takes care of your data?

Compass™ Data Protect for M365

True Story

Human error led to the permanent deletion of 145,000 Microsoft Teams users' chat histories when someone accidentally applied a retention policy company-wide instead of to a specific account.¹

Accidentally deleting entire chats, directories, and critical files (especially at an enterprise scale) can be uglier than the time you gave yourself a haircut. Hair grows back—but when you accidentally delete data in Microsoft 365, it can be gone for good.

You may think that Microsoft 365 protects your data, but the reality is that if something happens to your data outside of Microsoft's responsibilities, like data corruption, security threats, application failure, retention policy gaps, disabled accounts, or accidental deletion, it's not Microsoft's problem—it's yours. In three different subsections (4a, 4f, and 6b), the Microsoft Services Agreement recommends having a regular data backup plan provided by a third-party service. They say it three times. It's that important.

Not having third-party backup leaves your organization vulnerable to ransomware, legal and compliance issues, business interruption, loss of data control, and human error.

Other backup solution providers use Microsoft Azure as the repository. While an Azure backup for a Microsoft product seems logical, it's not a safe choice. It's putting all your data eggs in one basket.

Just as you would never have put your server and your tape backup in the same room, don't use the same cloud for your applications and your backup. If you're using Azure to back up Microsoft 365 and Azure goes down, then you're going to lose both your primary and backup sites. Poof.

In addition, retention and retrieval fees with other providers can creep up faster than a horror movie monster and be just as scary. And those retrievals are often tedious, taking time, effort and tickets because other providers are missing something—Compass™ Data Protect Portal.

Get ThinkOn's Compass Data Protect for M365 powered by Veeam with transparent pricing and no surprise fees. Choose from pay-as-you-go or fixed-retention storage models with 1, 3, or 7-year options for clear, predictable costs and flexible data protection.





80% of organizations using Microsoft 365 have **suffered email data breaches** in the last 12 months



70% will have **suffered a business disruption** due to unrecoverable data loss in a SaaS application²



Fewer than 25% of Microsoft 365 users have dedicated **third-party protection**

Smart and secure self service

Empower end-users by giving them access to their data and the ability to recover and restore whatever they want, whenever they need from any web-connected device —no help tickets or intermediaries required. We designed Compass Data Protect Portal to deliver unmatched end-user backup and restore experiences compared to other native tools.

Simplified management from a single pane of glass

Eliminate your dependency on individual data backup and recovery management portals for each of the Microsoft 365 apps with Compass Data Protect Portal. Get a secure and fully managed solution, with an intuitive web console that allows you to exercise greater control and management of your backups.

Rapid reporting for compliance

Risk assessment and compliance processes can be very time-consuming and disruptive—especially when unanticipated. Track every email, SharePoint, OneDrive, and Teams restore done by any user in your organization. Easily create audit trail reports that export into Excel for your compliance officer's reading pleasure.

Exchange download feature

Our latest release introduces a feature that overcomes Veeam's limitations, enabling seamless and uninterrupted downloads of complete Microsoft Exchange mailboxes, regardless of file size.

Crystal clear cost, zero obligation

Get Compass Data Protect for M365 powered by Veeam with transparent pricing and no surprise fees. Choose from pay-as-you-go or unlimited storage pricing models for ultimate flexibility and no obligation.

¹ The Register, [IT blunder permanently erases 145,000 users' personal chats in KPMG's Microsoft Teams deployment – memo](#), August 2020.

² Gartner, [Assuming SaaS Applications Don't Require Backups is Dangerous](#), May 2019.

Reach out. We're here to help! Contact your ThinkOn reseller today, or visit our [website](#) for more information.

About ThinkOn

Think On, Inc. is a cloud service provider with a global data center footprint offering creative solutions for complex data problems. ThinkOn's channel-only distribution model empowers value-add resellers and service providers across North America, Europe, and Australia through solutions built on leading technology platforms.