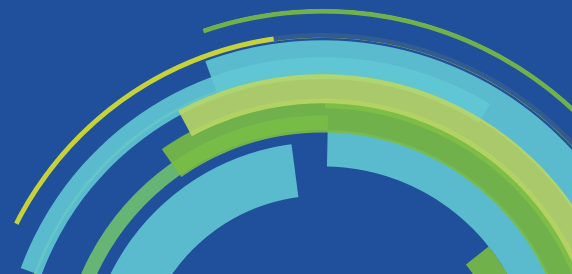


# ThinkOn Multi-Tenant Cloud

ThinkOn

Soaring flexibility.  
Grounded costs. Tailored fit.



## Custom-fit cloud spend is always in style

Getting cloud infrastructure from a hyperscale provider is like having virtual infrastructure delivered via t-shirt cannon.

Inevitably, you end up with a predefined “t-shirt” that may not be sized to fit your VMs or applications.

Don't waste your budget on ill-fitting infrastructure.

- Organizations waste 35% of their cloud spend
- Enterprise cloud spending is over budget by 24% on average<sup>1</sup>



## Moving to a multi-tenant cloud is not a digital shift—it's a better way to do business.

Make sure the cloud fits your organization's needs perfectly.

### Consider ThinkOn as your multi-tenant cloud tailor

ThinkOn Multi-Tenant Cloud powered by VMware provides more flexibility, creativity, and agility than standard hyperscale cloud plans—and has added value built-in. With our model, you tell us how much CPU, RAM and storage you need, we allocate it to you, and you can consume it any way you'd like.

ThinkOn Multi-Tenant Cloud enables you to scale your infrastructure alongside your business without migrating or switching systems, so it's always a perfect fit.

### A comfortable fit adds more value

ThinkOn Multi-Tenant Cloud is built on VMware—which most organizations utilize and consume on-premises. At ThinkOn, our cloud back-end is built on VMware vSphere and our front-end on VMware Cloud Director, so familiar functionality and features are part of the package. This means resources can carry their skillsets from data centre to cloud and feel comfortable managing your Hybrid environment—no hiring out or re-training required.

ThinkOn takes the weight off your resources. You manage the application and virtual stack and leave the underlying infrastructure and corresponding patches and updates to us—freeing up your resources for higher value business priorities.

**Be ready for the future with limitless infrastructure, a simplified and secured environment, and the ability to accommodate real-time workloads.**

## No fears, no tears billing

We like to keep billing simple, granular, and fear-free. Sign up for ThinkOn Multi-Tenant Cloud, and we tell you the cost upfront. When your bill comes, that's the number you'll see. No fine print, no escalating cloud allocation usage charges, no hidden fees—absolutely no sticker shock when you open your invoice.

## The easiest move you'll make—no packing required

Are you running VMware Hypervisor in-house? Lift-and-shift to ThinkOn Multi-Tenant Cloud or run in a Hybrid model; no application transformation needed. It's the ease of sliding a square peg into a square hole.

## Location, location, location

You decide where your infrastructure resides—with access to multi-tenant cloud locations across Canada, the US, The Bahamas, Australia, and the UK—and cross-replicate for disaster recovery.

## A gated community for your infrastructure

ThinkOn Multi-Tenant Cloud is only available to contracted subscribers, so there is no need to worry about “noisy neighbors” or transient workload found with spot market services.

## Added benefits, built-in

ThinkOn Multi-Tenant Cloud comes with ThinkOn's Compass Portal—a turn-key quote-to-cash workflow and governance system that can be integrated with existing CRM applications.

From the single pane view of ThinkOn's Compass Portal, you can:

- Enable provisioning, automation, and integration for partners and subscribers
- View and report on usage, consumption, and backup status
- Support self- or full-service customer interactions
- Quickly go-to-market or spin up workloads
- See real-time billing
- Make it your own with 100% white label capabilities.

## ThinkOn is VMware Verified

ThinkOn has been working with VMware since its founding in 2013 and is a member of VMware's Cloud Advisory Board. As a VMware Cloud Verified Provider and VMware Principal Partner, ThinkOn offers easy access to the full set of interoperable VMware Cloud Infrastructure capabilities delivered as a service.

[www.thinkon.com/multi-tenant-cloud/](http://www.thinkon.com/multi-tenant-cloud/)

The ThinkOn logo features the word "ThinkOn" in a white, sans-serif font. The letter "O" is replaced by a stylized white cloud icon with a small circle in the center, all set against a dark blue background.

Reach out.  
We're here to help!

sales@thinkon.com  
(844) 888-4465

<sup>1</sup> Flexera, “Cloud Computing Trends: 2021 State of the Cloud Report.”  
<https://www.flexera.com/blog/cloud/cloud-computing-trends-2021-state-of-the-cloud-report/>