ThinkOn + Hitachi Vantara:



A partnership that delivers peace of mind on a global scale



ThinkOn works with a trusted ecosystem of top technology partners to provide creative, turnkey Infrastructure-as-a-Service (IaaS), Disaster Recovery-as-a-Service (DRaaS), and Backup-as-a-Service (BaaS) solutions and data management services that are fast, flexible, scalable, highly secure, and cost-effective

ThinkOn likes to keep things simple and predictable—especially our pricing.
Because no one likes unpleasant surprises—in their infrastructure or their invoice.

Hitachi Vantara and ThinkOn partner with purpose, shared history, a common set of goals and a clear set of expectations.

That's why ThinkOn is Hitachi Vantara's preferred global provider.

Adrenaline is for weekend adventures

When it comes to cloud services, you want safe and reliable—not the feeling that you've just jumped from an airplane.

A + B = Creative technology you can count on

Laurel and Hardy gave us laughter. The Wright brothers gave us the skies. Simon and Garfunkel gave us a bridge over troubled water.

Great things are born of complementary, creative, communicative partnerships. Hitachi Vantara is a world-class digital infrastructure technology and service provider. ThinkOn is a world-class cloud service provider (CSP). Together Hitachi and ThinkOn bring innovative, reliable, and high-value services to market.

ThinkOn's creativity, adaptability, and strategic forward-thinking approach is a perfect complement to Hitachi Vantara's ability to execute in the market. Together, our go-to-market strategy and the malleability of our approach make it easy to do business with us.

Be a part of the equation

When you're looking at your cloud service options, you want the one that's reliable—the one that's built on best-of-breed technology and services—the one that's backed by a team with proven expertise in the market. You want a well-structured, well-oiled approach that limits risk.

ThinkOn experience = User confidence

Wherever you or your customers are on the digital transformation journey, Hitachi's proven infrastructure, combined with ThinkOn's service delivery expertise, security, and reach, will get you where you need to go. This is the confidence that experience brings and we're happy to share it with you.

Together, Hitachi Vantara and ThinkOn give the resale channel and end customers the assurance that everything will work. Should a challenge pop up, there's a multi-team support system ready to meet it. Our teams, from engineering to the C-suite, work with resellers and end customers to create stable, dependable solutions and solve any problem our clients encounter.

Wherever you do business, we've got your back

Hitachi Vantara is a global brand. ThinkOn has a global data center footprint. Whether you're doing business in Europe, Australia, or North America—we've got your data covered.

We keep billing straightforward and budgets in check

ThinkOn offers a flexible payas-you-grow model. Billing is simple. You're invoiced for the amount quoted—no additional costs or setup fees, no surprise ingress or egress charges.

World-class service with a hometown feel

ThinkOn solutions are backed by always-on and always-human support.
We don't treat our customers like just another number—we're invested in helping them thrive.

The two sides of the equation

ThinkOn is your dedicated department of data-obsessed experts—a CSP focused on empowering you to do whatever you need to do with your data. We will protect your data like it's our own, making it more resilient, secure, actionable, and searchable. We're a Deloitte Technology Fast 50™ program winner, ranked on the Deloitte Technology Fast 500™ list, a VMware Sovereign Cloud partner, and a Veeam Platinum Partner.

<u>Hitachi Vantara</u> is a wholly-owned subsidiary of Hitachi, Ltd., and is trusted by 80% of the Fortune 100. Hitachi Vantara guides customers from what's now to what's next by solving their digital challenges. Working alongside each customer, we apply our unmatched industrial and digital capabilities to their data and applications to benefit both business and society.

When you combine Hitachi's global reach, world-class technologies, and service with ThinkOn's cloud delivery engine, you get awesome solutions that make resellers and customers very happy.

Let's do this—together.

ThinkOn solutions powered by Hitachi Vantara:

- Backup for Microsoft 365
- Veeam Cloud Connect with RansomGuard
- Veeam Cloud Replication
- Object Storage
- Private/Hybrid Cloud
- Dedicated Bare Metal



Reach out.
We're here to help!

sales@thinkon.com (844) 888-4465